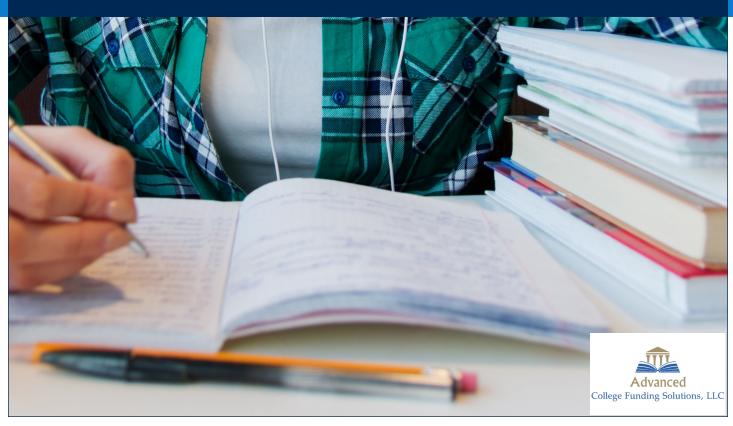


# COLLEGE PLANNING Guided by your advisor. Powered by CPN





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#### **COLLEGE PLANNING IS MULTI-FACETED**

It's not only about finding the right school. It's not only about test scores and grades. It's not only about gaining admission. It's not only about affording it. It's about ALL of these things.

#### At the same time.

That's why your college planning team—your financial specialist and the College Planning Network (CPN)—work together to provide a holistic approach to college planning, providing support for students and parents simultaneously.

Students want to go to the school of their dreams. Parents want to help fund the dream, without turning their finances into a nightmare.

#### We can help.

As one of the only college planning companies that serves both the needs of students and parents, we believe that planning in advance and being well-informed are critical.

Our experts, tools, and technology assist students through the college search and admissions process, while simultaneously providing parents with strategies for funding college and guidance through the financial aid process.

#### **WE'VE STREAMLINED IT**

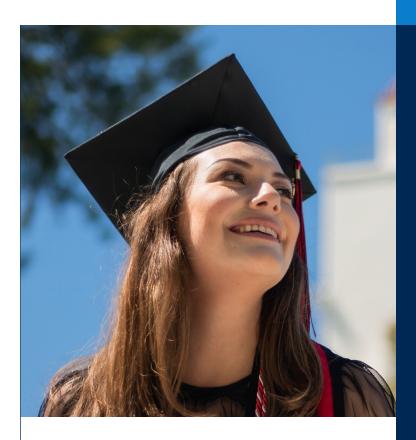
College planning can be overwhelming. As your child navigates the gauntlet of tests, tours, essays, applications, and admissions tasks, you will wade through the financial aid forms, and financing decisions. There is a massive amount of planning and information to decipher.

CPN has centralized and simplified the process with a proven system and innovative platform to put all of your college planning needs in one place. With expert guidance, clear timelines, curated resources, and state-of-the-art technology, we turn an overwhelming trek into a step-by-step process.

Customizable programs allow you to choose the level of support your family needs and provide access to financial planning advice, personalized application and admissions counseling from industry experts, and an essential guide through the financial aid process.

With our comprehensive approach, your advisor and CPN help you reduce out-of-pocket costs and avoid overpaying for college while ensuring your child finds and gets into a school that is the right academic, social, and financial fit . . . securing a bright future for your child and you.





#### **FINANCIAL SERVICES**

You want your child to attend college. But how are you going to pay for it? What is the CSS Profile? Where do you find the FAFSA form? Why does the government say I can afford more than I actually can?

When it comes to college financing . . . you have questions.

#### We have the answers.

Advanced planning can make college more affordable. Starting as early as middle school and lasting through graduation, the decisions you make can impact your ability to pay for college and your opportunities for receiving financial aid.

Your college financial specialist is well-versed in the world of college financial strategy. Using expertise in higher education, personal finance, and risk analysis, your financial specialist creates customized plans to meet your family's goals for affordability and funding.

Supplementing the expert guidance from your college financial specialist, CPN will lead you through the financial aid process to gather pertinent data, securely upload critical financial documents, monitor progress, and keep you on track to meet important deadlines.

# EXPERTS WHO SPECIALIZE IN COLLEGE PLANNING

- Your college financial planning advisor will help your family with strategies to afford college without jeopardizing retirement
- Admission experts know what schools are looking for and how to position yourself to gain acceptance
- Certified college counselors are paired with students based on their unique needs
- Your personal college coach addresses everything from high school coursework to test prep to applications
- Financial aid professionals help you maximize your award offers, appeal when necessary, and minimize the stress of the process
- Professional writing coaches assist with college essays that stand out in the crowd
- Strong-Certified counselors provide personalized assessments, interpret results, and give insight into majors and careers where you are likely to be happy and succeed

Properly submitting all of the necessary forms and documentation is a critical step in securing financial aid. College Planning Network will lead the way from the first form to the final award letter.

Upon receiving your financial aid awards, our experts can assess and compare them. If warranted, we can draft appeal letters to seek an increase in your award.



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### WHAT GOOD IS A LIST OF COLLEGES YOU CAN'T AFFORD?

The **COST** is always a factor in the college **DECISION** making process. Shouldn't it be a factor in your college **SEARCH** process too?

## INTRODUCING CPN'S SEARCH FASTR® TECHNOLOGY WITH TRUCOST CALCULATOR®

Find and research colleges using our proprietary, game-changing platform and get the critical information you need to make sound, confident decisions on school choices. Our Search FASTR® Technology with TruCost Calculator® is the only college search engine that puts YOUR financials into the equation.

For decades, families have used search engines to find colleges that are the right fit for location, academics, activities, and size. But the results of those searches leave out a huge piece of information . . . the actual true cost, rather than what is posted as the cost of attendance.

At the end of the day, students often apply to schools they can't afford, and DON'T apply to schools that they didn't realize they actually COULD afford!

Search FASTR® is here to change all of that. With our technology, students and families can create an accurate list of colleges that includes every piece of the college planning puzzle . . . academics, social fit admissions criteria, scholarship data, geography, AND COST.

Our proprietary Search FASTR® isn't just a customized search engine. The integrated TruCost Calculator® makes it a highly PERSONALIZED search engine that takes your financial data into account. So you'll get a list of colleges that fit your parameters, PLUS information on how much financial aid you could receive at each school.

To be clear, Search FASTR® doesn't just provide you with a list of colleges with low tuition. The hidden truth is that some "higher priced" colleges have endowments and giving practices that make them more affordable than "lower priced" schools. Search FASTR® Technology with TruCost Calculator® takes all of this into account and includes your own financial data to give you the most accurate projection of your out-of pocket costs.

Search FASTR® doesn't just help you build a college list, it revolutionizes it!





The college search and admissions process is stressful. For even the steadiest student, the barrage of decisions and information is dizzying.

#### CPN can help.

With advice to maximize academics and extracurricular activities throughout high school, CPN helps students start preparing for college long before the admissions process begins.

We simplify the application process with checklists, reminders, test prep and timelines. So you'll submit excellent applications on time, with minimal stress.

Throughout the whole process, CPN provides access to webinars, podcasts, and master classes with expert content and up-to-the-minute advice.

#### **CPNSIMPLIFIED**

Stay on track in your college planning journey with our monthly live webinars called CPNsimplified. Topics are expertly timed throughout the year to align with key milestones in the college admissions and financial aid process. These informative sessions ensure that families stay updated on the latest changes in procedures and policies, and they help students and parents remain on track with crucial tasks.

Each webinar concludes with a dedicated Q&A opportunity to get your specific questions answered in real time by our knowledgeable experts. CPNsimplified was developed to make the college planning process smoother and more manageable for your family.

#### SUNDAYS WITH STUDENT SERVICES

Designed specifically for juniors, Sundays with Student Services workshops run from June to May. Starting the summer before a student's junior year, these sessions set the stage for a successful application journey. Each month, we dive deep into critical topics such as NCAA eligibility, ROTC programs, disability services, standardized testing (SAT, ACT, and PSAT), essay development, crafting college lists, planning campus visits, and more. As the application season approaches, we offer a comprehensive two-part admissions overview in April and May, ensuring students are fully prepared and confident. These sessions are packed with expert insights and practical advice, and each webinar includes a live Q&A, providing personalized support and answers to your pressing questions.





#### ADMISSIONS IMPACT MENTORING (AIM) 1-ON-1 COUNSELING SESSIONS WITH PROFESSIONAL COLLEGE COUNSELORS

**Essentials & Comprehensive Programs Only** 

The college search, admissions, and application process has only grown more complex. So we developed our Admissions Impact Mentoring (AIM) program. AIM sessions are one-hour, one-on-one college counseling sessions with a certified college counselor who is specifically matched with your family. With decades of experience and insider-knowledge of the admissions process, our college counselors are ready to share their wisdom with you.

Each AIM session is unique—customized to meet your student wherever they are in the process—and designed to reduce stress with maximum guidance for successful outcomes.

#### Guidance in our AIM sessions can include:

- Goal setting
- High school course planning
- Dual-enrollment, AP, IB
- College list development
- · College visit strategies
- · Activities and extracurriculars
- Essay development
- Resume building
- Application to-do lists and timelines
- Application advising
- NCAA, ROTC and other specialties
- Summer jobs and internships
- Interview preparation, mock interviews, and more . . .

## COLLEGE MAJOR & CAREER GUIDANCE WITH THE POWER OF THE STRONG INTEREST INVENTORY

**Comprehensive Program Only** 

Choosing a college and a major is one of life's biggest decisions. That's why we don't leave it up to guesswork. Using the Strong Interest Inventory® assessment by Myers Briggs and backed by 80 years of research, we administer and analyze a comprehensive assessment for each student to help address important college decisions such as:

"What kind of school is a good fit for me?"
"What should I major in?"

"What is a good career path for me?"

Working with one of our Strong-certified experts, your student will receive a 16-page report of their unique results and a professional analysis that reveals inherent strengths, natural interests, and potential career paths. Armed with this indepth insight, we can match your student with their ideal certified college counselor and your student can make decisions about their future with conviction and confidence.

### With the Strong Interest Inventory® we will help your student identify:

- Potential majors
- · Right-fit colleges
- Natural strengths

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- Optimal courses of study
- Potential internship options
- Successful career paths





Every CPN Student Service Program includes the power of the CPN portal and expert advice from your financial specialist. Our Essentials and Comprehensive Programs also provide access to personalized one-on-one counseling sessions—we call them AIM® (Admissions Impact Mentoring) sessions with a certified college counselor. This admissions expert will help you refine your college list, craft essays, and submit applications that will highlight your strengths, achievements, and potential to the admissions board. See page 5 for more details.

#### **LIMITED PROGRAM**

Step into college planning with our Limited Program. Perfect for independent learners, this option offers a self-guided journey supplemented with cutting-edge technology. Benefit from monthly CPNsimplified master classes to keep you informed and on track (details on p. 4). Access our comprehensive resource library and useful tools at your own pace, and empower yourself to navigate the college application journey efficiently and confidently.

#### **ESSENTIALS PROGRAM**

Streamline your experience with our Essentials Program. Designed for those seeking a balanced blend of technology and personalized support, this option includes our state-of-the-art tools plus professional guidance for admissions and financial aid. Monthly CPNsimplified master classes keep

parents and students on track, and Sundays with Student Services take a deep dive into tasks and topics especially for juniors. A one-hour, one-on-one session with a college counselor (*AIM session —see page 5 for more information*) can be used to build a college list and/or address unique goals and challenges. Achieve success with this program that delivers all of the essentials for your college planning journey.

#### **COMPREHENSIVE PROGRAM**

Experience the pinnacle of college planning and support with our Comprehensive Program. Developed from 20 years of expertise and insights, this signature option includes everything in the Essentials Program plus unparalleled guidance, counseling, and customer service through your entire journey.

Five counseling sessions give your coach a thorough understanding of your student's abilities and goals, enabling them to make the best recommendations for your child. The Strong Interest Inventory (see page 5 for more information) gives your student in-depth insight into college majors and careers that align with their strengths and interests. Professional application and essay reviews before submission, and award evaluations/appeals after acceptance help to maximize admissions and financial aid potential. Experts at our VIP help desk are ready to answer questions and offer support along the way. Let our dedicated team help you reach your full potential and unlock opportunities for your future.

## PROGRAMS QUICK REFERENCE GUIDE

TOOLS, TECHNOLOGY, AND PROFESSIONAL SERVICES	COMPREHENSIVE	ESSENTIALS	LIMITED
Specialized College Funding Services			
Personalized family contribution calculation, reduction analysis, and financial aid maximizer	√,	<b>1</b>	<b>√</b> ,
Preliminary financial aid award estimates for an unlimited number of schools	<b>V</b> ,	1	<b>V</b> /
Custom college funding solution—personal plan to cover the cost, but not overpay	<b>V</b> ,	<b>V</b>	<b>V</b>
Cost-efficient borrowing and cash flow strategies for college years and beyond	$\checkmark$	$\checkmark$	<b>✓</b>
CPN Search FASTR® Technology with TruCost Calculator®			
Essential data and admissions criteria from 3,800+ colleges and universities	<b>V</b>	<b>V</b>	<b>V</b>
Database of 5000+ institutional scholarships, award value, and criteria to qualify	<b>V</b> ,	<b>V</b> ,	<b>V</b>
College ROI or "outcome" data including starting salary, debt owed, and more	<b>V</b> ,	<b>V</b> ,	<b>V</b> ,
Proprietary TruCost Calculator® to determine what YOUR family will actually pay	<b>V</b>		
College Prep Workshops, Webinars, Tools, Technology, and Resources			
CPNsimplified — monthly, live master classes to guide students through each stage of the admissions process	<b>√</b>	<b>√</b>	<b>√</b>
Sundays with Student Services — especially for juniors, monthly, live, deep dive into timely and important college application processes and topics	✓,	<b>√</b> ,	
Career Cruising Matchmaker and My Skills assessments	<b>V</b> ,	<b>V</b> ,	<b>V</b> ,
College admissions video library and College Knowledge® podcast access	<b>V</b> ,	<b>V</b> ,	<b>V</b> ,
Exclusive resource library: 20 years of college know-how, guides, and tools	<b>V</b> ,	<b>V</b> ,	<b>V</b>
Test Prep—SAT/ACT preparation with Methodize	<b>√</b>	<b>V</b>	24hr Bonus
Financial Aid Services			
Consultation and key to complete FAFSA (Free Application for Federal Student Aid)	<b>V</b> ,	<b>V</b> ,	
Consultation, preparation, and submission of the CSS Profile (if applicable)	<b>V</b> ,	<b>√</b>	
Comparative analysis of financial aid awards	<b>V</b> ,		
Customized and personalized appeal letters (if warranted)	<b>V</b> ,		
Verification and IDOC support	<b>V</b>		
One-on-One College Counseling Services with Our Experts			
1-on-1 counseling session — includes college list development (AIM Session I)	<b>V</b> ,	<b>√</b>	
1-on-1 counseling session — Admissions Impact Mentoring (AIM Session II)	<b>V</b> ,	24hr Bonus	
1-on-1 counseling session — Admissions Impact Mentoring (AIM Session III)	<b>V</b> ,		
1-on-1 counseling session — Admissions Impact Mentoring (AIM Session IV)	<b>V</b> ,		
1-on-1 counseling session — Admissions Impact Mentoring (AIM Session V)	<b>V</b> ,		
Strong Interest Inventory® with College Profile assessment by Myers Briggs	<b>V</b> ,		
Strong Start® one-on-one meeting with Strong-certified academic advisor	<b>V</b> ,		
Professional application and essay critique, edit, and review	<b>V</b> ,		
Individual Q&A support	<b>V</b> ,	<b>V</b>	
VIP help desk support for admissions and financial aid	<b>V</b>		